

OFFSHORE WIND
INTERNATIONAL
BUSINESS2BUSINESS
EVENT 2011



November 9 Esbjerg, Denmark



Offshore Center Denmark

At OWIB 2010 almost 2,200 contacts were made during the 640 B2B meetings and the other network opportunities

Statements 2010:

“Overall an excellent format for gaining exposure in a focused manner to key players in the supply chain. As a small company promoting a new product, the event proved to be a valuable opportunity to gain feedback from more established industry players and of course face time with potential clients which ordinarily through traditional methods would be difficult to achieve. When compared to the usual process for promotion and specifically the costs involved, the event represented excellent value for money.”

Director, GEV Offshore Ltd

“This was an intensive event for all parties but it was well organized and succinct. The times were strictly adhered to - an excellent concept, well done to all concerned.”

General Manager, Petans Training Ltd

“As the market leader in wind power, Vestas aims to bring offshore wind on par with onshore. OWIB lends the opportunity to meet with other industry players to discuss the key issues facing offshore wind today; therefore OWIB is a significant event in helping us reach our goal.

An offshore wind farm is a long term investment designed to last 20 years. Therefore the Cost of Energy over the lifetime of the wind power plant and the Return on Investment are the most important factors for investing in offshore. OWIB provides the forum to raise this awareness and present offshore wind as an important inclusion in the world-wide energy mix.”

Director, Head of Supply Chain Management Operations, Vestas Offshore



What is Offshore Wind International Business2Business Event

OWIB is an annual network event dedicated towards making contacts and contracts within the offshore wind industry. It's an alternative to traditional conferences and exhibitions, where the right people can often be difficult to find. At OWIB, participants have the opportunity to pre book meetings with participating companies, maximizing efficiency.

Participants include companies from all levels of the supply chain. The event is international with main participation from Denmark, Germany and the UK.

Mark the date in your calendar now to be sure that you can join us.

For the 5th time, Offshore Center Denmark will be hosting the international network event where offshore wind businesses can meet informally to exchange experience and talk business.

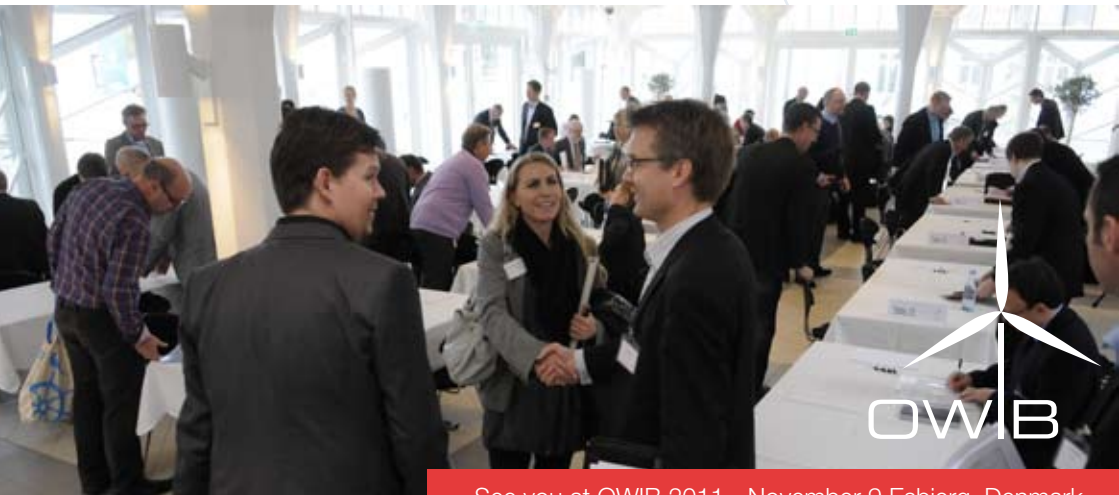
OWIB 2011 takes place November 9 in Esbjerg, Denmark.
More details at www.OWIB.dk.

Registration will open spring 2011 at www.OWIB.dk.

PARTICIPANTS AT OWIB 2010 WERE ASKED
IF THEY EXPECTED TO JOIN OWIB 2011.

80% ANSWERED YES,
17% ANSWERED MAYBE.*

95% RATED THE EVENT AS
EITHER GOOD OR EXCELLENT.*



See you at OWIB 2011 - November 9 Esbjerg, Denmark

OFFSHORE CENTER DANMARK

Offshore Center Denmark is a member based organization working nationally and internationally to strengthen the Danish offshore sector. Focus areas are oil and gas, offshore wind, wave energy and the offshore maritime area.

The main activities include: Coordination of network activities, technical development projects, sharing of knowledge and promotion of the Danish offshore sector in an international perspective.

The centre works through initiatives and activities which develop knowledge and promote the cooperation among all the players in the Danish offshore sector: Industries, consultants, educational institutions and the authorities.

More than 200 companies and knowledge institutions have joined the centre, more than 50 conferences and workshops within offshore related subjects have been hosted and more than 30 industry development projects have been coordinated. Further information can be found at:

www.offshorecenter.dk

**Statements based on evaluation sheets filled out by 49% of participants at OWIB 2010.



Offshore Center Denmark

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